

# Kinsale Brokers Limited

Kinsale Brokers Limited is a specialist in the resolution of reinsurance claims issues and the collection of outstanding balances in the global insurance and reinsurance markets. We tailor our services to our clients' needs with the aim of maximising their cashflow.

### **Our key objectives & strategy**

Working with our clients we ensure that our mutual objectives are totally aligned by structuring flexible solutions with enhanced service levels in order to maximise cashflow and free up management time. We offer a complete range of suitable remuneration bases ranging from incentive-based to fixed fee arrangements.

Where appropriate, we work closely with our fellow Enstar companies both in Europe and globally to deliver global solutions for our clients.

# **Our services**

We deliver a full range of services to the insurance and reinsurance markets including the following:

- Broker replacement, enabling the consolidation to a single broker of all books and records held by multiple brokers.
- Claims collection, including technical services, broking and credit control.
- Commutations, ranging from technical analysis and preparation work to negotiation and completion.
- Debt recovery, with extensive experience in collecting client debt, both premiums and claims, from some of the toughest markets in the world.
- Debt purchases, resulting in early closure and accelerated settlement to creditors.

Other specialist services include broker ledger management, either digital or manual and 'solvent scheme' assistance to maximise recoveries.

We also have access to the full range of specialist services and expertise that exists within the Enstar Group globally.

# **Our track record**

Our experienced personnel pride themselves in offering a first class service to all clients, irrespective of size or location. With many years of London and international market experience, we have developed key contacts in all parts of the world, as reflected in our worldwide client base.

Our team has many years experience of resolving claims issues and collecting outstanding balances in the insurance and reinsurance markets both in the London corporate and Lloyd's markets and globally.



> Enstar Group Limited brings global expertise to identifying, quantifying and rapidly releasing capital.

#### **Key facts**

- Our location in the heart of the London insurance market ensures that Kinsale is perfectly placed to access London market and Lloyd's reinsurers.
- With many years of international market experience, we have developed key contacts in all parts of the world.
- We can offer a debt collection service ranging from a single transaction to an entire portfolio of business and from a single reinsurer to an entire market.

# Contact

Philip Hernon Managing Director

Kinsale Brokers Limited America House 2 America Square London EC3N 2LU

Tel: +44 20 7680 4141 enquiries@kinsalebroker.com

# Your strategic partner

www.enstargroup.com